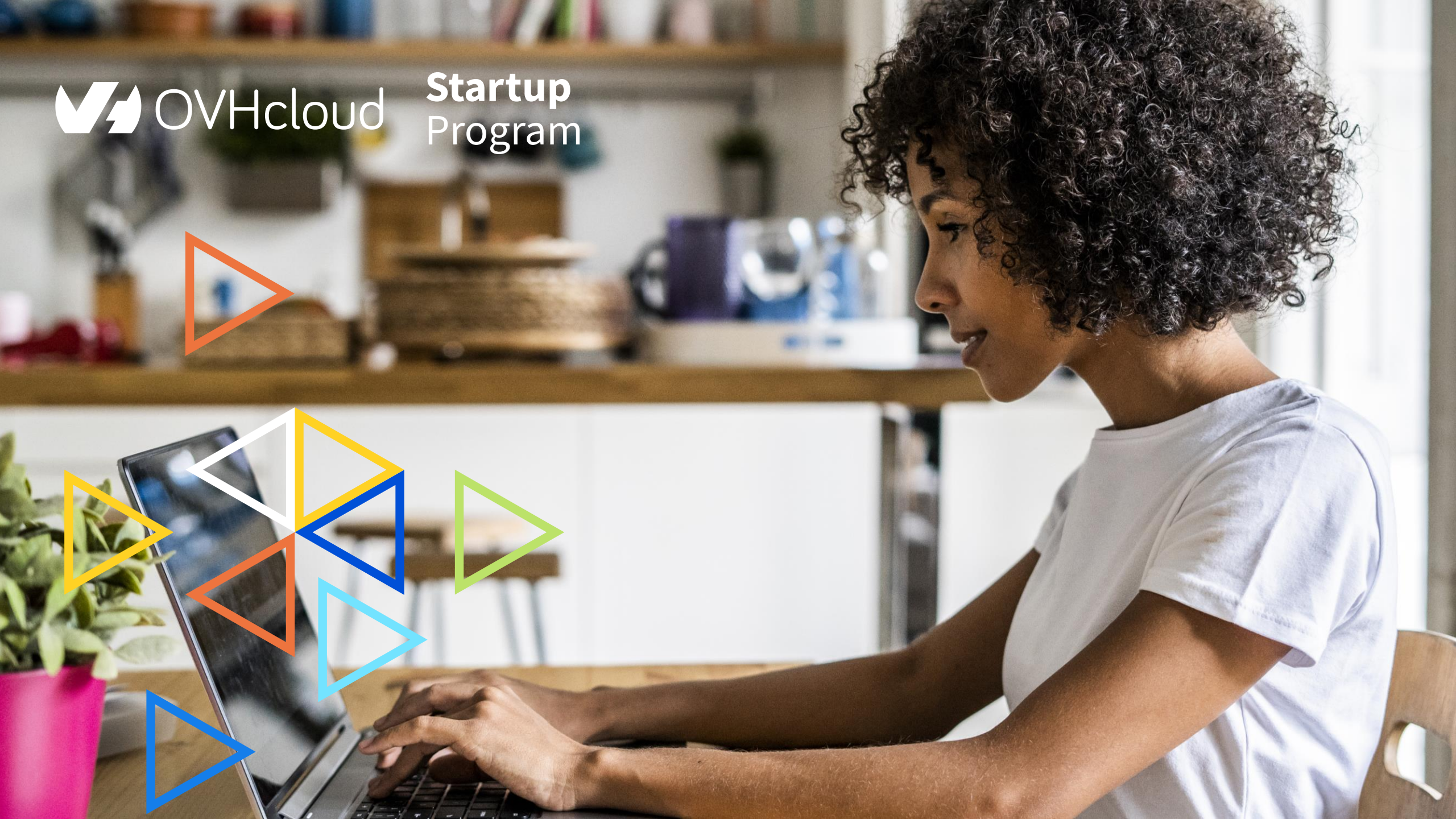




OVHcloud

Startup
Program





About OVHcloud

Inside OVHcloud

We are committed to an open ecosystem and collaborative thinking to keep the users, coders, developers, operators, and businesses in control.



31 Data Centers
in 12 locations



1 Million+ Servers
produced since 1999



48 Points of Presence
on a 22 TBPS Bandwidth
Network



1.6 Million Customers
across 140 countries



2450+ Employees
worldwide



6 Million Websites
hosting



117K+ Private Cloud
VM running



1.5 Billion Euros Invested
since 2016



340K Public Cloud
instances running



P.U.E. 1.14
Energy efficiency indicator



395K Physical Servers
in our data centers



Over 20 Years in Business
Disrupting since 1999

Growing business the right way

Our tight knit community of entrepreneurs, developers, and businesses have embraced our innovative ideas and our sense of responsibility.

- ▶ We are an alternative cloud.
- ▶ We believe in open standards.
- ▶ We believe in freedom to build & innovate.
- ▶ We lead multi-local ecosystems.
- ▶ We are committed to environmental sustainability and social responsibility.



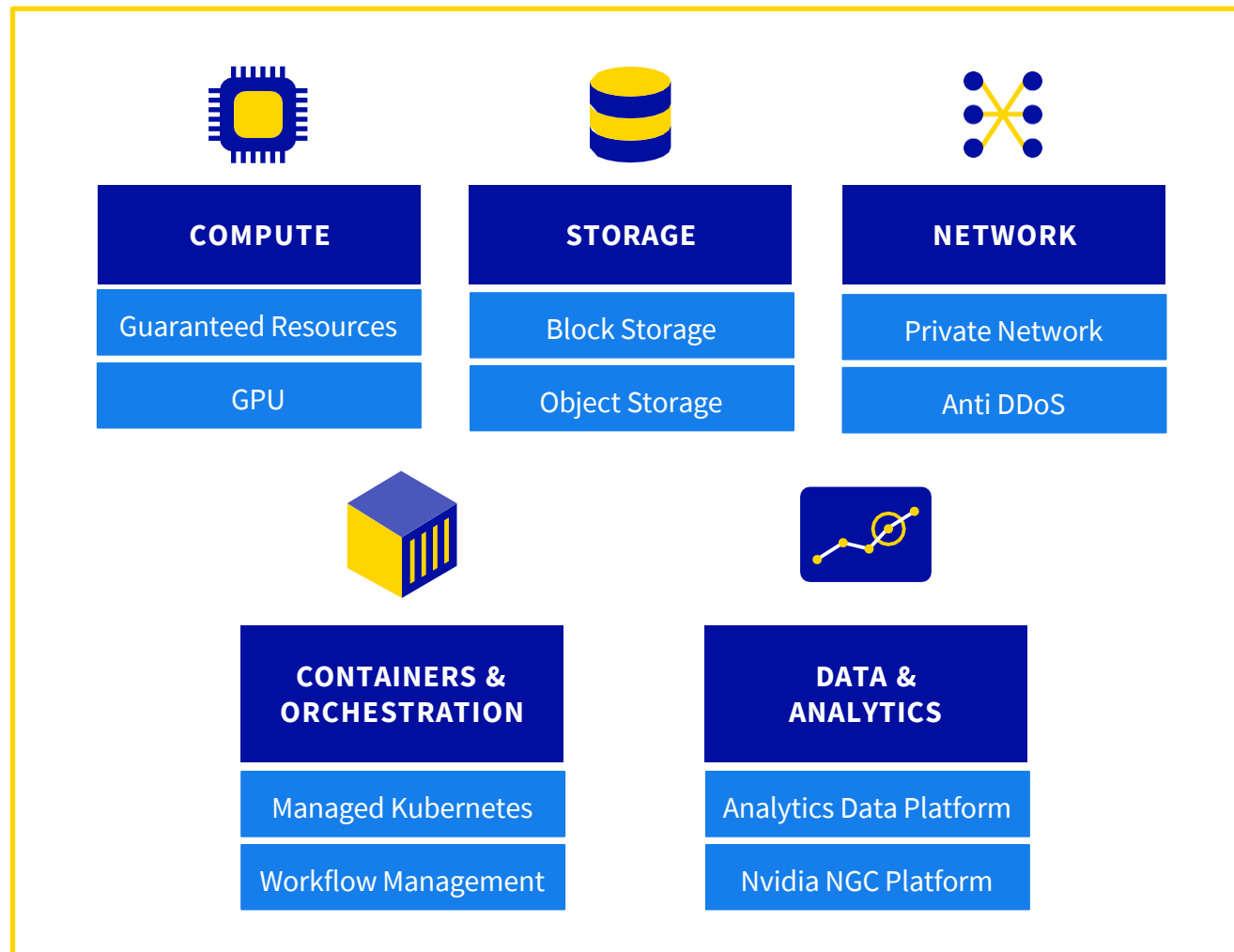


Our Cloud Segmentation

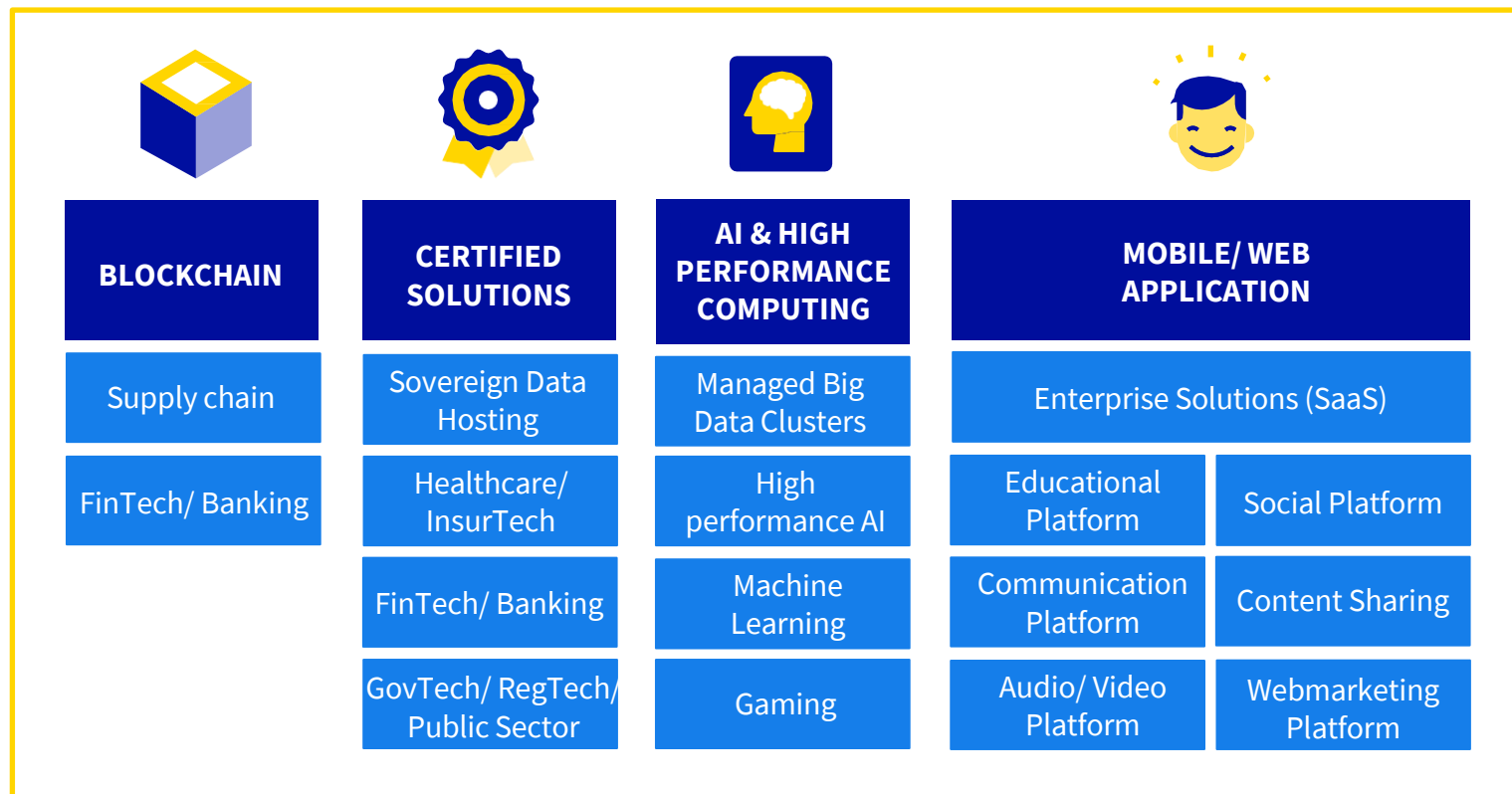
PUBLIC CLOUD

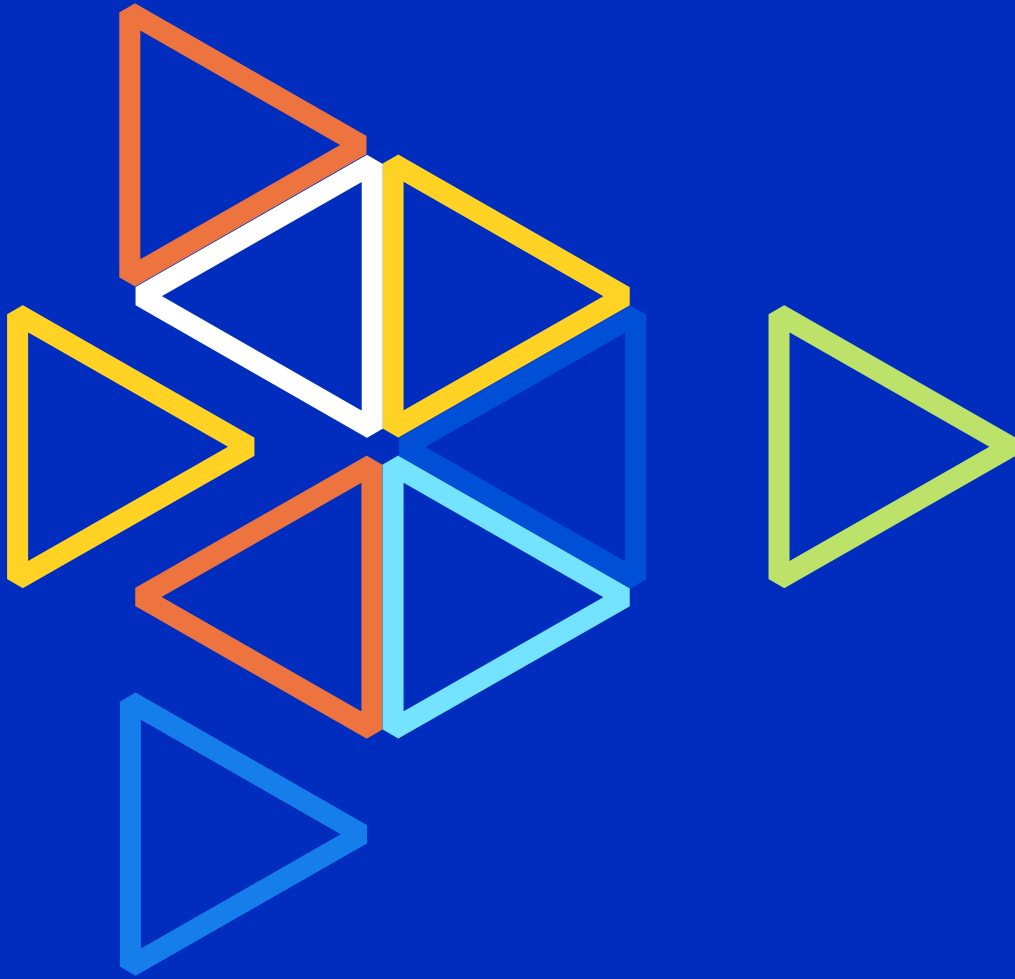
- The OVHcloud Public Cloud offers you a large number of cloud solutions that are billed on a pay-as-you-go basis.

ciclonio edinet THALES



Use Cases

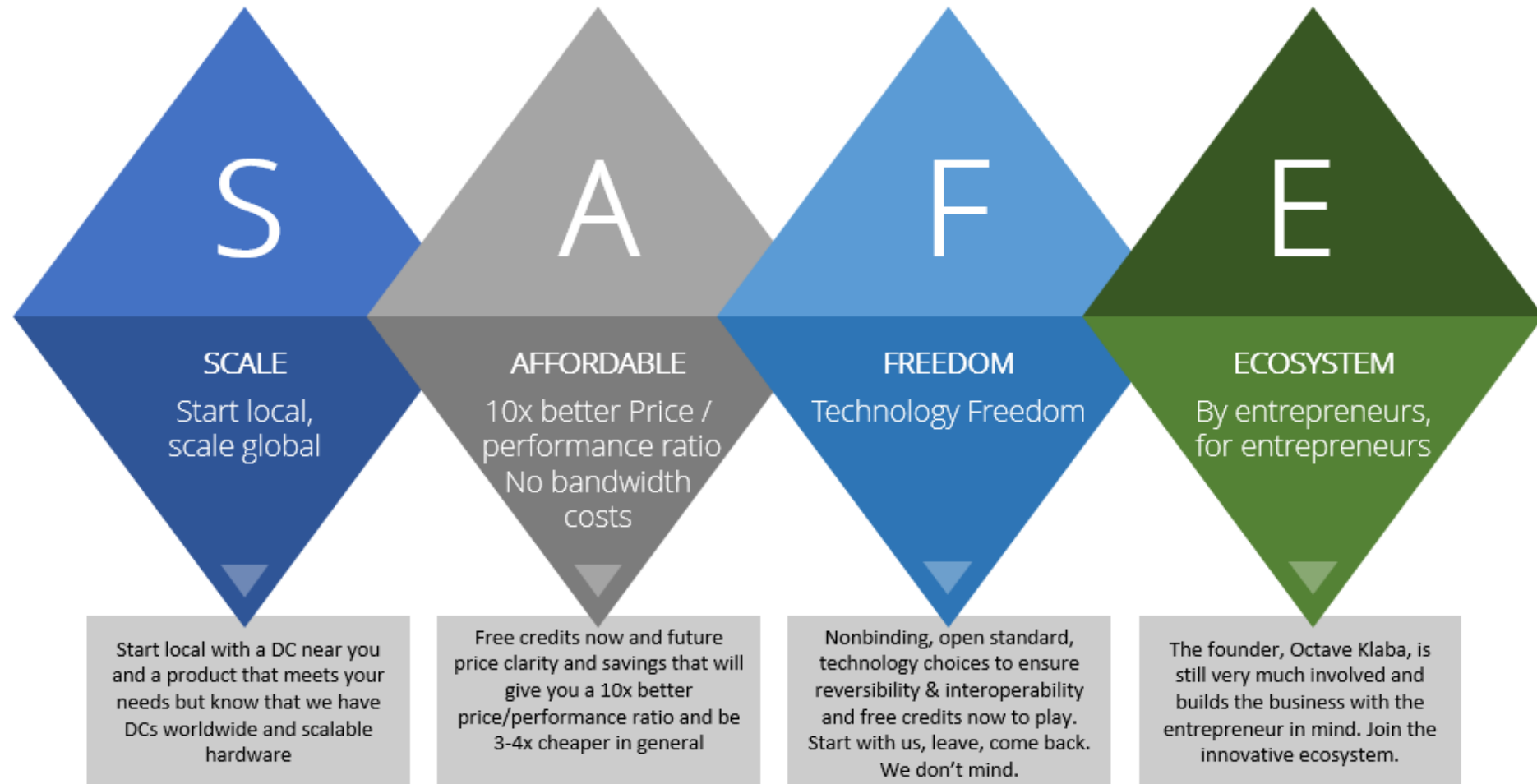




OVHcloud Startup Program

Why? How? Where?

OVHcloud helps startups in a S.A.F.E. way



«OVHcloud Startup Program is a key part of our ecosystem, as it helps nurturing and growing entrepreneurs, and ensuring the most innovative initiatives are supported as they emerge»

- Octave Klaba, Founder of OVHcloud (in 1999 & France's 1st startup unicorn)



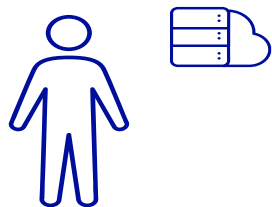


OVHcloud Startup Program

- ▶ Launched in **2015**
- ▶ Supported over **2000** early-stage startups
- ▶ Invested over **6 million €** in infrastructure credits & business development support to anticipate risks & accelerate growth...
- ▶ ... and is time to go
faster, further, deeper.

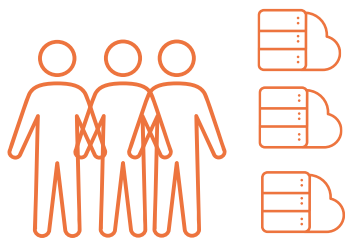
From 2020:

- Program implemented **worldwide**
- Offer for **startups** and **scaleups**
- Free access to cloud **infrastructure** and a **support** in the business development



Dedicated track for Starters

- ▶ 12-month program with **Tech / Comms / Business opportunities**
- ▶ Up to **10 000 € credit voucher** for **OVHcloud solutions & Premium support**
- ▶ Onboarding and support from **Business Ambassadors** in your locality
- ▶ Up to **6-hours of dedicated technical support**
- ▶ **Communication opportunities:** via OVHcloud meetups, workshops and conferences dedicated to startups (online and offline) as well as joint use cases published on our website
- ▶ **Partner perks** from business & investment opportunities, coworking space to communication services
- ▶ Access to **Marketplace** and **Open Trusted Cloud** at the end of the program
- ▶ Possibility to **be upgraded to Scale level** during the program duration

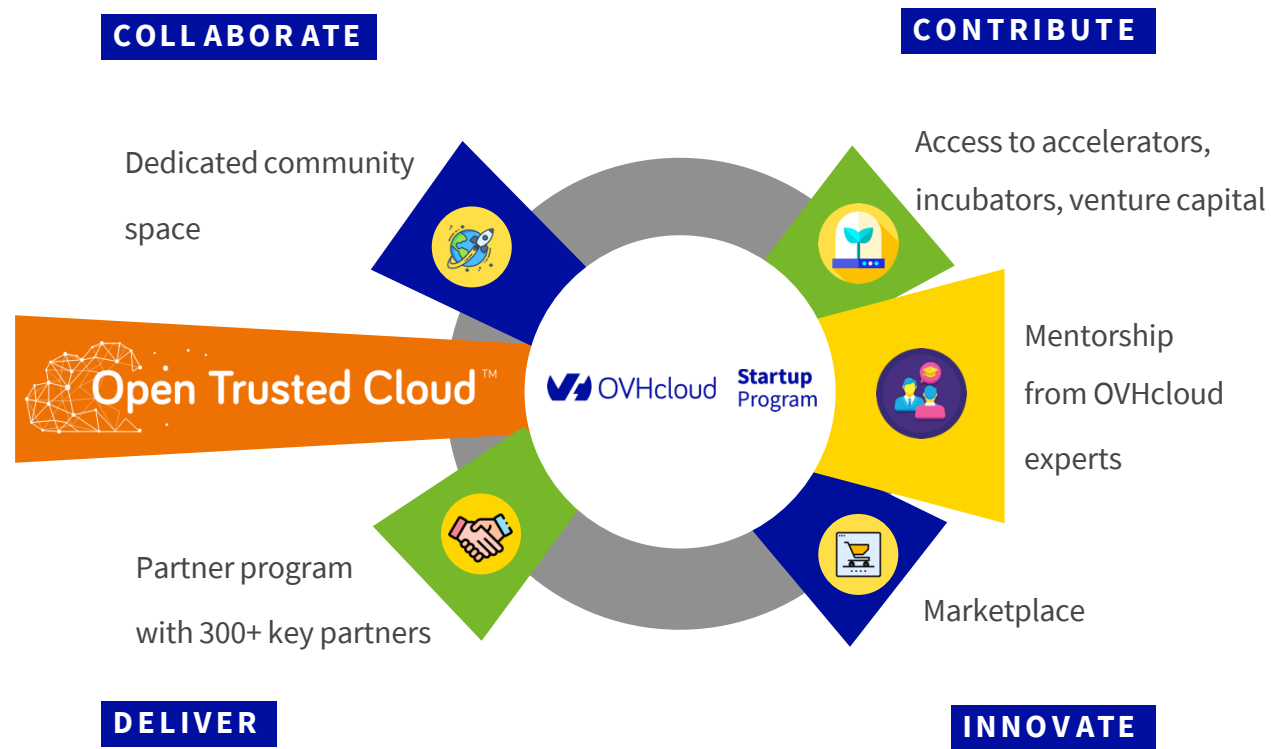


Dedicated track for **Scalers**

- ▶ 12-month program with **Tech / Comms / Business opportunities**
- ▶ Up to **100.000€ credit voucher** for **OVHcloud solutions & Business support**
- ▶ Onboarding and support from **Business Ambassadors** in your locality
- ▶ Up to **20-hours of dedicated technical support** (incl. specific expertise)
- ▶ **Marketing opportunities:** booth during international events, speaking opportunities, joint PR campaigns, use case presentation, etc.
- ▶ **Comms opportunities:** via OVHcloud meetups, workshops and conferences
- ▶ **Partner perks** from business & investment opportunities, coworking space to communication services
- ▶ Access to **Marketplace** and **Open Trusted Cloud** from day 1 of the Program

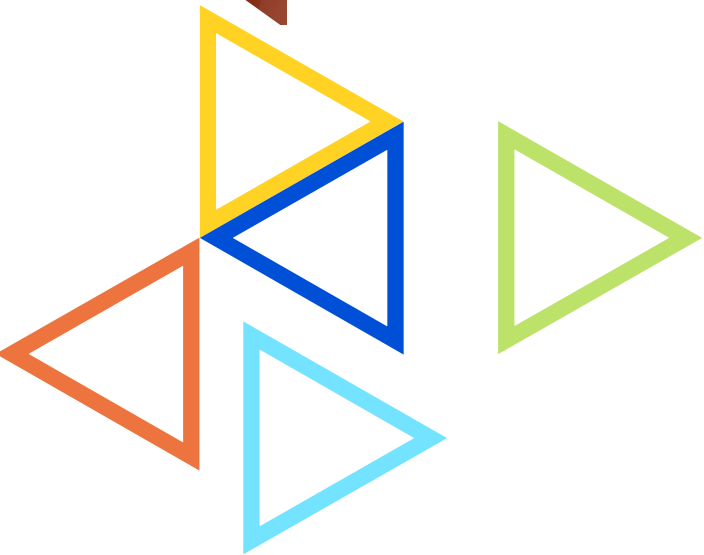
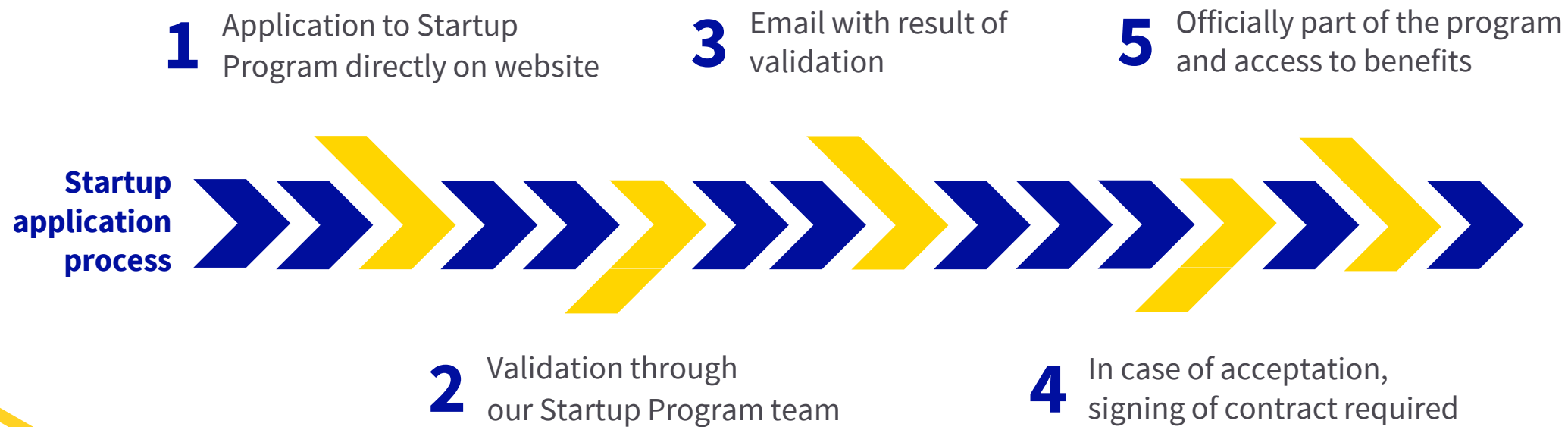


Our Own Ecosystem & Community



Ecosystem EMEA





STARTUP PROGRAM AT A GLANCE

FOR WHOM?

- ANY INNOVATIVE STARTUP ALREADY CREATED
- DEVELOPING A CLOUD-BASED PRODUCT AND SHARING OUR VALUES

PROGRAM LEVELS

- START: 1 YEAR – FROM IDEA TO MVP
- SCALE: 1 YEAR – FOR MARKET TRACTION & (INTERNATIONAL) GROWTH

TECHNOLOGY BENEFITS

- UP TO 100K€ OVHCLOUD CREDITS TO BUILD YOUR PRODUCT
- UP TO 20 HOURS OF SOLUTION ARCHITECT SUPPORT + OUR TECH PARTNERS

BUSINESS BENEFITS

- TRAININGS & MEETUPS FROM EXPERTS TO MATURE YOUR COMPANY
- CONNECTIONS WITH THE ECOSYSTEM OF PROGRAMS, CLIENTS & PARTNERS

VISIBILITY BENEFITS

- JOINT PARTICIPATION IN EVENTS & WORKSHOPS TO GROW YOUR BRAND
- VISIBILITY VIA USE CASES & TESTIMONIALS ON OUR WEBSITE & NETWORKS

HOW TO GET IN?

- AT ANY TIME, APPLY ONLINE DIRECTLY: [Startup Program Landing](#)
- VIA OUR INCUBATOR / ACCELERATOR PARTNERS



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Thank you!

<https://startup.ovhcloud.com/es-es/>